SURVITEC ANALYSIS



SURVITEC Q1 2020 MEDIA ANALYSIS



SUMMARY

Between 01 January 2020 and 30 March 2020, Seaborne Communications distributed 8 press releases and placed 6 feature relating to Survitec's commercial shipping, leisure, defence and energy business divisions.

During this period, more than 150 separate articles were published achieving an estimated gloable readership of more than 7 million.



EXECUTIVE SUMMARY

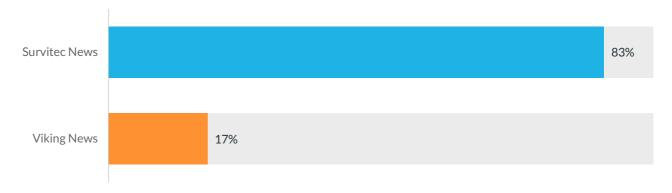
HIGHLIGHTS FROM THE QUARTER

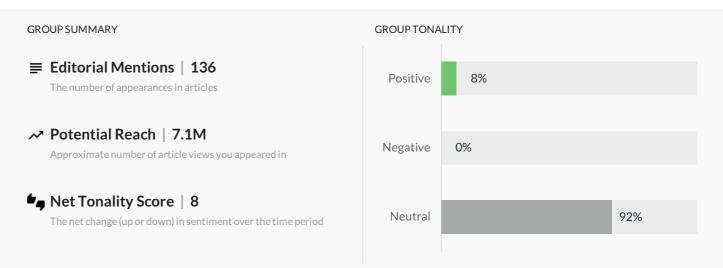
- The total number of editorial mentions for the group were 136, with an overall potential reach of 7.1M views
- The group's sentiment was overall positive



Survitec News's reach share covered 83%

SHARE OF VOICE BY REACH - Jan 1, 2020 - Mar 31, 2020



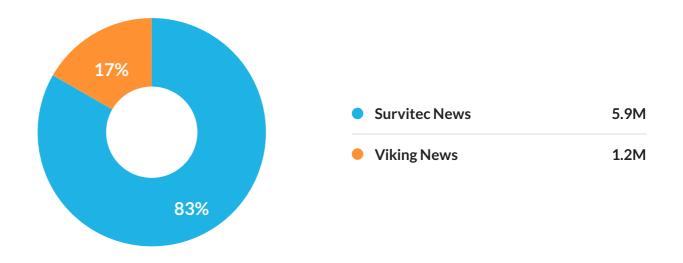


SHARE OF VOICE BY REACH

HIGHLIGHTS FROM THE QUARTER

Survitec News had the largest reach share with 83%

Share of Voice by Reach - Jan 1, 2020 - Mar 31, 2020



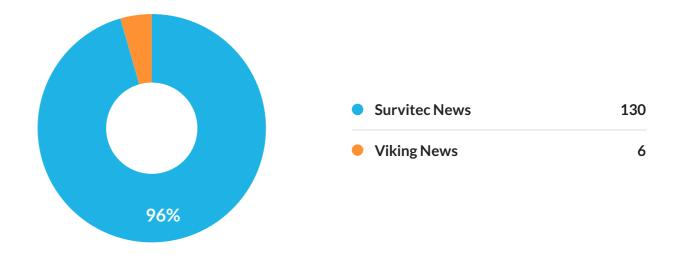


SHARE OF VOICE BY VOLUME

HIGHLIGHTS FROM THE QUARTER

Survitec News had the largest volume share with 96%

Share of Voice by Volume - Jan 1, 2020 - Mar 31, 2020





TOP ARTICLES

HIGHLIGHTS FROM THE QUARTER

- The top 24 articles combined for a total reach of 5M
- The sentiment was predominantly positive in the top articles with high reach

Evenimentul Zilei had the largest reach of 2.3M

Top Articles - Jan 1, 2020 - Mar 31, 2020



Evenimentul Zilei | Feb 15

Post Brexit, armata Marii Britanii se înarmează. Sute de mii de euro pentru militari

Dispozitivele gonflabile nu au terminat de demonstrat utilitatea lor într-un context militar.

Reach 2.3M

PC World Australia - IDG Communications | Feb 24

Générateur de mousse à haute expansion Marché - Une étude approfondie avec les acteurs clés

L'analyse du marché des Générateur de mousse à haute expansion donne la connaissance de la taille du marché et des tendances du marché ainsi...

Reach 624k • Neutral



The Maritime Executive | Mar 18

Survitec Appoints Ron Krisanda as Executive Chairman

Survitec, a global safety and survival solutions leader, has announced the appointment of Ron Krisanda as Executive Chairman for its worldwi...

Reach 306k • Positive



Army Technology | Jan 27

British Army Mercian Regiment receives inflatable wall training system

New technologies News New products Essential guides British Army's Wiltshire-based 1st Battalion The Mercian Regiment has received a new...

Reach 271k • Neutral



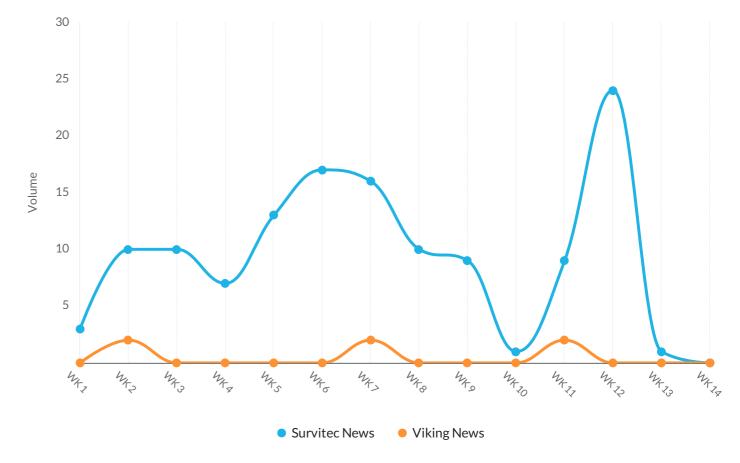
COMPETITIVE MEDIA EXPOSURE

HIGHLIGHTS FROM THE QUARTER



Survitec News's exposure peaked in week 12 at 24

Competitive Media Exposure - Jan 1, 2020 - Mar 31, 2020



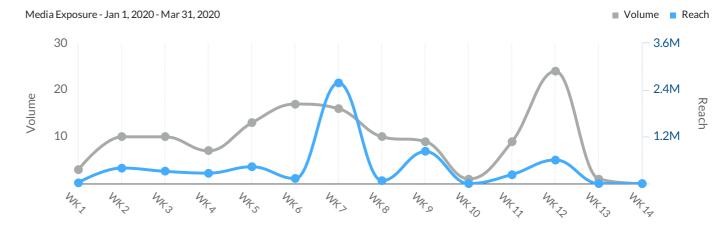
Survitec News

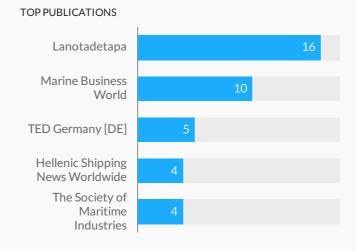
HIGHLIGHTS FROM THE QUARTER

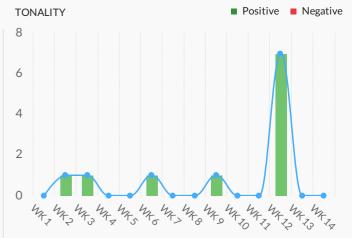
- Week 12 had the highest volume of editorial mentions with 24
- Lanotadetapa mentioned
 Survitec News the most at 16



Survitec News's exposure was highest in week 12







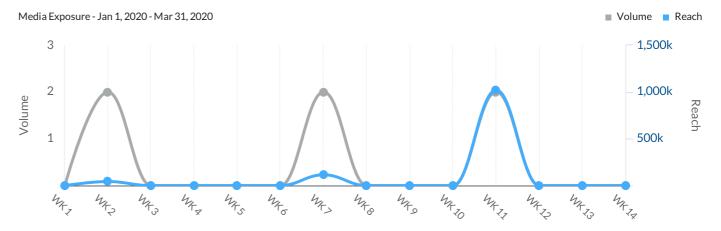
Viking News

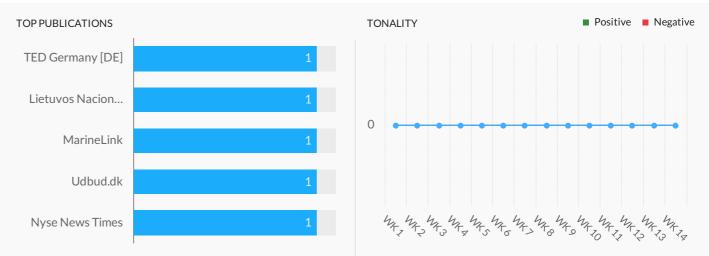
HIGHLIGHTS FROM THE QUARTER

- Week 2 had the highest volume of editorial mentions with 2
- TED Germany [DE] mentioned Viking News the most at 1



Viking News's exposure was highest in week 11



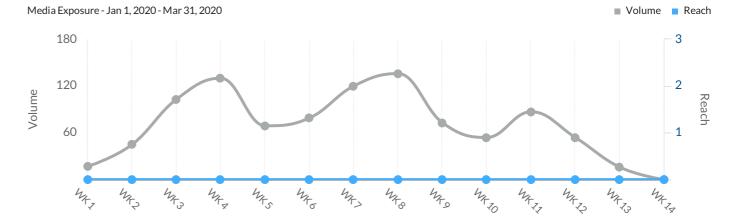


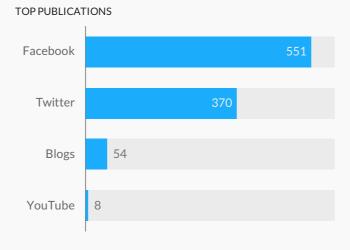
HIGHLIGHTS FROM THE QUARTER

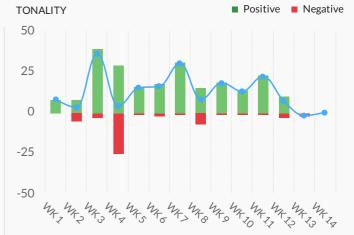
- Week 8 had the highest volume of editorial mentions with 136
- Facebook mentioned Survitec Social the most at 551

Survitec

Exposure was highest in week 8





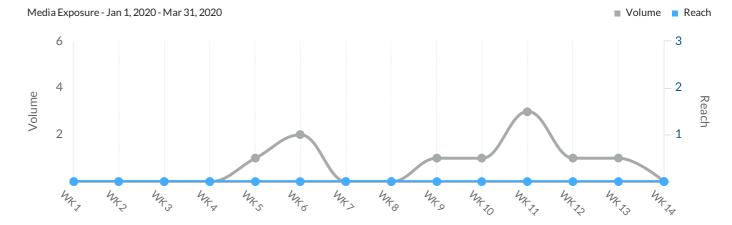


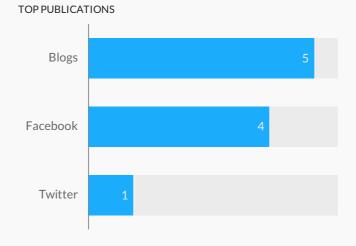
HIGHLIGHTS FROM THE QUARTER

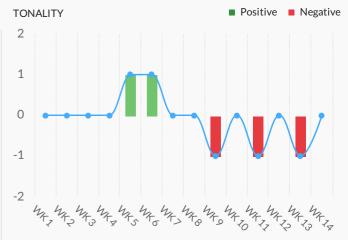
- Week 11 had the highest volume of editorial mentions with 3
- Blogs mentioned Viking Social the most at 5

Survitec

Exposure was highest in week 11







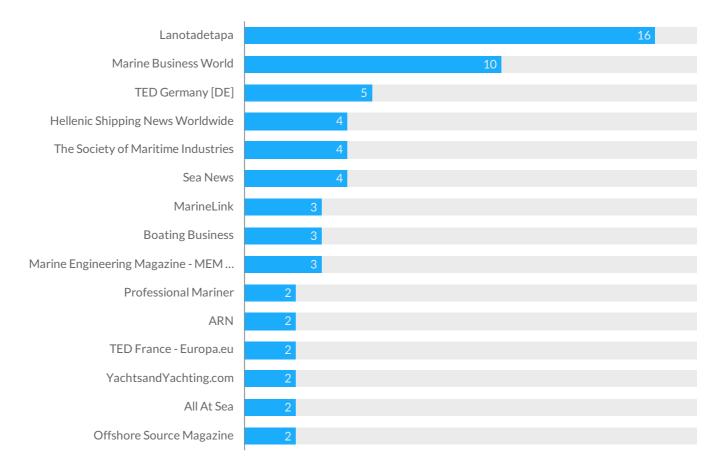
Survitec News

HIGHLIGHTS FROM THE QUARTER

 "Lanotadetapa", "Marine Business World", and "TED Germany [DE]" accounted for 37% of the volume share among the 25 highest publications



Lanotadetapa mentioned Survitec News the most

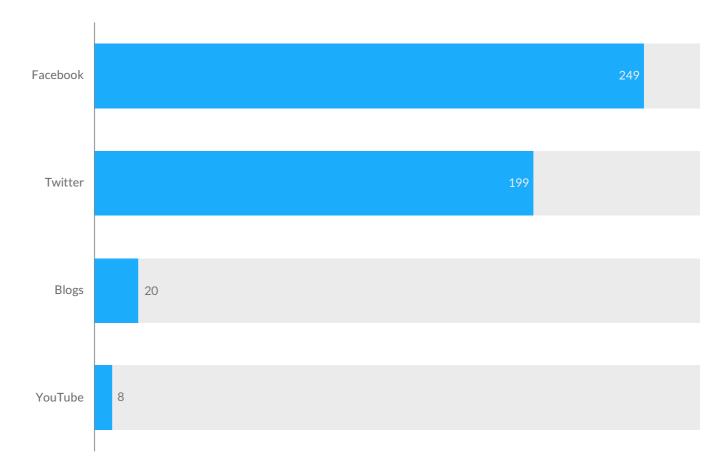


HIGHLIGHTS FROM THE QUARTER

 "Facebook", "Twitter", and "Blogs" accounted for 98% of the volume share among the 4 highest publications



Facebook mentioned Survitec Social the most



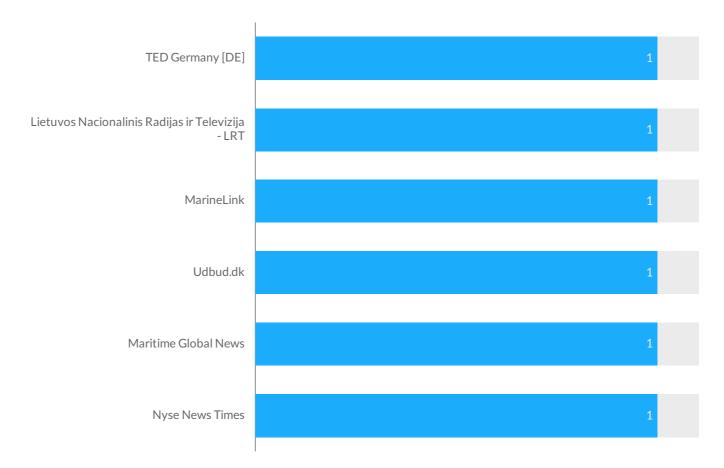
Viking News

HIGHLIGHTS FROM THE QUARTER

 "TED Germany [DE]", "Lietuvos Nacionalinis Radijas ir Televizija - LRT", and "MarineLink" accounted for 50% of the volume share among the 6 highest publications



TED Germany [DE] mentioned Viking News the most

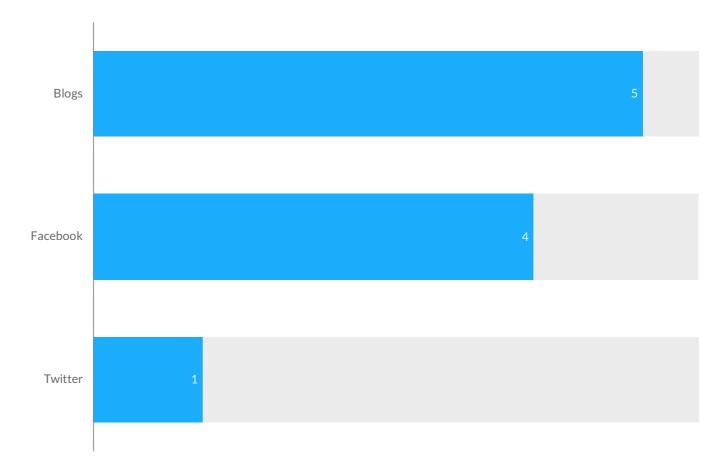


HIGHLIGHTS FROM THE QUARTER

• "Blogs", "Facebook", and "Twitter" accounted for 100% of the volume share among the 3 highest publications



Blogs mentioned Viking Social the most



TOP INFLUENCERS

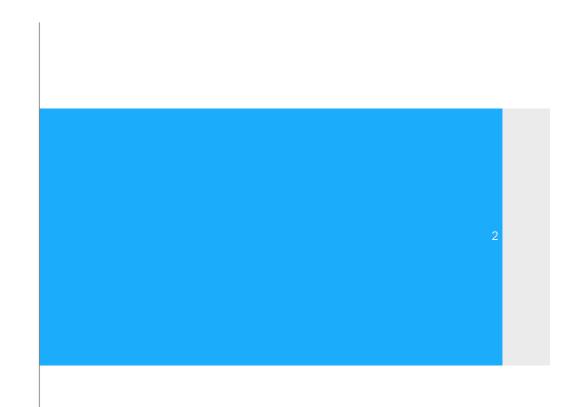
HIGHLIGHTS FROM THE QUARTER

- The 3 most popular beats among the Influencers are Docks and harbors, Navy, and Ships, boats and maritime
- The top 3 Influencers accounted for 100% of the volume among the 1 highest Influencers

Kurt Wilhelm Vadset was the top influencer

Top Editorial Influencers by Volume - Jan 1, 2020 - Mar 31, 2020

Kurt Wilhelm Vadset Maritimt Magasin





TOP INFLUENCERS

HIGHLIGHTS FROM THE QUARTER

• The top 3 Influencers accounted for 0% of the volume among the 0 highest Influencers



Top Editorial Influencers by Volume - Jan 1, 2020 - Mar 31, 2020

GEO PRESENCE

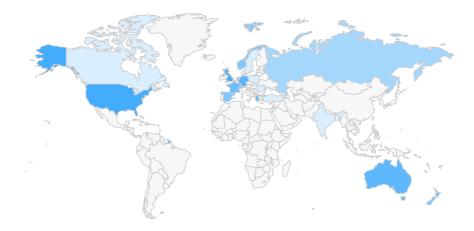
Survitec News

HIGHLIGHTS FROM THE QUARTER

- Survitec News was mentioned in 18 total countries in this time period
- The regions Western Europe, North America, and Pacific combined to cover 82% of the total volume in this time period



United Kingdom and United States had the most global coverag...



| 101 | TOP COUNTRIES | | |
|-------------|----------------|-----|--|
| | United Kingdom | 36% | |
| | United States | 28% | |
| ╚ | Greece | 5% | |
| - | Germany | 5% | |
| %€ . | Australia | 5% | |

| ■ France | 3% |
|-----------------|----|
| Spain | 2% |
| New Zealand | 2% |
| • Switzerland | 2% |
| ₩ Norway | 2% |

GEO PRESENCE

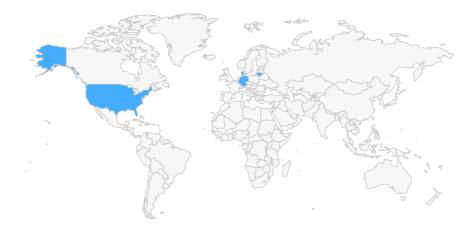
Viking News

HIGHLIGHTS FROM THE QUARTER

- Viking News was mentioned in 4 total countries in this time period
- The regions North America, Eastern Europe, and Northern Europe combined to cover 83% of the total volume in this time period



United States and Lithuania had the most global coverage



TOP COUNTRIES

| | United States | 50% |
|----|---------------|-----|
| _ | Lithuania | 17% |
| := | Denmark | 17% |
| _ | Germany | 17% |

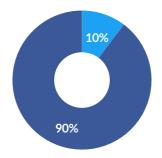
SOCIAL ECHO

HIGHLIGHTS FROM THE QUARTER

 Army Technology had the most popular article on social media with 241 shares

36 articles were shared 564 times on social media

Social Echo - Jan 1, 2020 - Mar 31, 2020





Twitter

58

Facebook

506

MOST SHARED ARTICLES



Army Technology | Jan 27

British Army Mercian Regiment receives inflatable wall training system

New technologies News New products Essential guides British Army's Wiltshire-based 1st Battalion The Mercian Regiment has received a new...

Reach 271k • Neutral

Norsk Industri | Feb 25

Skulder ved skulder - uansett kompetanse og bakgrunn

Magasinet Skipsrevyen har besøkt Myklebust verft i Gursken på Sunnmøre. Les magasinets leder om en helt vanlig hverdag på en arbeidsplass hv...

Reach 4k • Neutral











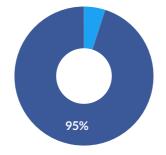
SOCIAL ECHO

HIGHLIGHTS FROM THE QUARTER

• Lietuvos Nacionalinis Radijas ir Televizija - LRT had the most popular article on social media with 73 shares

2 articles were shared 81 times on social media

Social Echo - Jan 1, 2020 - Mar 31, 2020





Twitter

F Facebook

MOST SHARED ARTICLES

Lietuvos Nacionalinis Radijas ir Televizija - LRT | Mar 9

PAGD fiasko: pažeidė įstatymą, nupirko abejotinos kokybės drabužių, o dalis ugniagesių naujų aprangų nesulaukė

Panašu, kad apie ugniagesių aprūpinimą reikalingiausiomis darbo priemonėmis nuolat kalbančių Priešgaisrinės apsaugos ir gelbėjimo departamen...

Reach 1M





MarineLink | Jan 9

Great Ships 2019: T. Elinor

Adnan Nefesoğlu, RMK MARINE's CEO, thought a short moment and replied by reflecting his selfconfidence "Yes, we can do", when the local cli...

Reach 43k • Neutral







WORD CLOUD

HIGHLIGHTS FROM THE QUARTER

- "Survitec" (39) "saving equipment business" (17)"Posted" (16)
- The above 3 keywords covered 20% of the mentions across the top 25

Survitec News's most popular keyphrase was "Survitec"

Word Cloud - Jan 1, 2020 - Mar 31, 2020

marine exhaust gas cleaning systems

completely new fire

anÃ; lisis

industria mercado approval systems

fire system retrofits Posted service informe

capacity

roles Survitec Author Krisane

complete system redesigns

saving equipment business

equipment

additional nozzles

fire

newly created role

engine room totally separate fire Executive Chairman

LINKS

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March 2020

February 2020

January 2020

